Organization Department of CPC Nanning Committee

Nanning Municipal Science and Technology Bureau

Nanning Foreign Experts Affairs Bureau

Nanning Association for Science and Technology

Nanning Foreign Affairs Office

Invitation to 2020 Nanning International Elite

Innovation and Entrepreneurship Competition

Overseas talents and those from Hong Kong, Macau and Taiwan,

Nanning International Elite Innovation and Entrepreneurship Competition (hereinafter referred to as the Competition), first launched in 2018, aims to attract international talents (including those from Hong Kong, Macau and Taiwan) to make innovation and start up business in Nanning. Through projects screening, preliminaries both at home and abroad, final in Nanning and projects matchmaking, the winners who decide to launch the project in Nanning will have a chance of being funded a maximum of 10 million yuan. Apart from this, all-in-one service including funding support, matchmaking and offshore incubation is available for those who want to start up business and work in Nanning. Rewards are also granted to the recommending organizations/agencies. In the past 2 years, we have attracted the participation of 600+ talents from over 30 countries and regions across the world. Over 90 projects went to the finals and a host of projects were launched in Nanning. In order to further promote innovation and entrepreneurship, and high-quality development of Nanning, we would like to invite you to participate in the 2020 Nanning International Elite Innovation and Entrepreneurship Competition. Details of the competition are as follows:

**1.Time**

September to December, 2020

**2. Hosts, Organizers and Partners**

**Hosted by**: Talents Work Leading Group of CPC Nanning Committee

**Organized by**: Organization Department of CPC Nanning Committee, Nanning Science and Technology Bureau (Nanning Foreign Experts Affairs Bureau), Nanning Association for Science and Technology, Nanning Foreign Affairs Office, Nanning Hi-tech Industrial Development Zone Administration Committee

**Partnered with**: Nanning Industrial Investment Group, Nanning Financial Investment Group, Nanning Investment Guidance Fund Co., Ltd., Nanning Zhongguancun Information Valley Technology Services Co., Ltd., Nanning Leaguer Science and Technology Innovation Center Co., Ltd., Guangxi Guohou Asset Management Co., Ltd., Guangxi Qinglan Investment Co., Ltd., Guangzhou Liuhui Investment Co., Ltd. etc.

**3. Eligibility**

(1)At least one team member (including shareholders, senior management personnel or key technical staff) have work/study experience in country/region outside Mainland China (Hong Kong, Macau and Taiwan included) with promising innovative technology, achievement or products, and willing to start up business in Nanning.

(2) There is no limitation on business registration time for the enterprise participant outside Nanning. For enterprise domiciled in Nanning, only those whose owners are introduced and set up business in Nanning after January 1 of 2019.

(3) Those who were awarded the first, second or third prize in the previous editions of the Competition, or whose talent, technological or industrial projects were funded by Nanning city-level government are not qualified to participate in this year’s competition with the same project.

**4. Fields**

(1)Electronic information: including electronic information manufacturing, big data, artificial intelligence, internet of things, 5G, intelligent terminal, Beidou navigation satellite application, financial technology

(2)Advanced manufacturing: including machinery & equipment manufacturing, intelligent manufacturing, new energy vehicle and core components manufacturing

(3) Biology, pharmaceuticals and big health: including biotechnology, pharmaceuticals, Chinese medicine and medical apparatus

(4) Energy, materials and chemical engineering: including new energy, new materials, energy conservation & environmental protection and fine chemical engineering

**5. Competition Schedule**

Competition promotion sites will be set up at 8 overseas countries: UK, Germany, Russia, Israel, Japan, Singapore, Thailand and Canada, and 5 domestic cities: Beijing, Shanghai, Shenzhen, Wuhan and Chengdu. The preliminary round will be held Beijing and Shenzhen, and the final round is in Nanning. Both preliminary and final will be conducted “online+offline”.

1. Project Soliciting (before October 8, 2020). Participants are welcome to enter the competition through the competition official website （<http://www.nieiec.com/>）or the official website of Nanning Science and Technology Bureau （<http://kjj.nanning.gov.cn/>）. The participants should be responsible for the correctness and authenticity of the materials submitted. The Organizing Committee will carry out qualification examination towards applicants regarding their eligibility and correctness of the materials submitted.
2. Project Screening (before October 12, 2020). All the projects will be screened by the judging panel, some of which will enter the preliminary round afterwards.
3. Preliminary Round (October17-October 18, 2020 TBC). The preliminary will be conducted in four groups (i.e. electronic information, advanced manufacturing, biology&pharmaceuticals&big health, energy&material&chemical engineering) in Beijing and Shenzhen. The preliminary won’t be held in countries and regions outside mainland China due to the COVID-19. For those who stay in places outside mainland China, in the domestic regions hard hit by the pandemic or those who cannot make it to either one of the two sites should participate in the online video link session. The preliminary will have 10-minute presentation+7-minute Q&A. The judging panel will consist of invited experts and the selected projects in this round will go to the next round.
4. Final Round (October 30, 2020 TBC). The final round will be conducted in four groups (i.e. electronic information, advanced manufacturing, biology&pharmaceuticals&big health, energy&material&chemical engineering) in Nanning. In this round, contestants will have 10-minute presentation+7-minute Q&A. Those who stay in the low-risk regions in mainland China with green health code will participate in the offline competition, and the others will take part in the online competition.
5. Award Presentation and Business Matchmaking (time to be confirmed). Those who stay in the low-risk regions in mainland China with green health code, and enter into the final round will attend the award presentation, project matchmaking and relevant events in Nanning. Those who cannot make it to Nanning can log on the “cloud matchmaking platform” to learn more about Nanning’s favorable policies and sound innovation and business environment and the projects matchmaking.
6. Talents and Projects Selection on a Regular Basis (starting from November 1, 2020). The talents and projects selection on a regular basis will start after the conclusion of this edition of the Competition. You may register and submit your projects at any time. The Organizing Committee will run the online road show according to the registration and ask the talents with quality projects to pay visits to Nanning for potential cooperation. The most outstanding ones can qualify for the final of the 2021 edition of the Competition.
7. **Awards Policy**

**(1)Award Money**

1) For preliminary round: A number of participation awards will be granted (the top 20% in the preliminary) with the award money of 2000 RMB per project (tax included). The money will be granted after the final.

2) For final round: 4 First Prizes with the award money of 30,000 RMB per project, 6 Second Prizes with the money of 20,000 RMB per project, 10 Third Prizes with the money of 10,000 RMB per project, and 30 recognition awards with the money of 5000 RMB per project. The award money is after tax and will be granted after the final and matchmaking in Nanning. For those who cannot make it to Nanning due to COVID-19 and other force majeure events, he/she can visit Nanning and receive the money whenever appropriate in 2021.

3) For projects launched in Nanning: For those entering the final round and deciding to launch their projects in Nanning, an award will be granted. The winner should register an enterprise in Nanning within one year after the competition as an independent legal person to launch the winning project. Or those partnering with local enterprises by taking the project as a form of capital contribution to commercialize it can apply for this award after the basic office operating procedure is done.

a. The First Prize winners can be listed into “Yongjiang Program” (Nanning Pioneering Talents Program) and granted a minimum subsidy of 500,000 RMB. A maximum of 10 million RMB can be granted after the deliberation of “Yongjiang Program” judging panel.

b. The Second Prize and Third Prize winners can be granted a minimum of 300,000 RMB and 150,000 RMB respectively.

c. The Second Prize, Third Prize and Recognition award winners are eligible for applying for the “Yongjiang Program”, and support will be prioritized to these winners with the subsidy amount ranging from 500,000 RMB to 5million RMB. The exact amount is subject to the deliberation of the judging panel of the “Yongjiang Program”.

**(2) Other Incentives**

1) Free food &accommodation: One-day food & accommodation at designated hotel for one team member of those selected to enter the preliminary round and participate on site will be provided free of charge. Two-day free food & accommodation at designated hotel for one team member of those selected to enter the final round and participate on site will be provided. Three-day free food & accommodation at designated hotel for one team member of those invited to attend the award ceremony and business matchmaking in Nanning will be offered.

2) Recommendation award. Science&technology, headhunting and intermediary service organizations, the overseas talents introduction stations and other cooperators recommending more than 3 projects can apply for this award. For those whose recommending projects enter the preliminary and final, and receive the Third Prize and higher can be granted 500 RMB per project. For those whose recommending projects receive the First, Second, Third Prize or the recognition award, and are launched in Nanning, can be granted 30,000 RMB, 20,000 RMB, 10,000 RMB and 5,000 RMB per project respectively. The award money is tax included and can be accumulative. Nanning overseas talents stations which already receive annual working fund can only be awarded for the increment in their workload. The recommending organizations can enjoy this policy after they register at the official website（http://www.nieiec.com/）or that of Nanning Science and Technology Bureau（http://kjj.nanning.gov.cn/）as cooperators at the projects soliciting phrase.

3) Launch service: One-to-one dedicated service including office site selection, business registration, opening bank account, tax registration and tax declaration guidance is available for the winning projects and recognition award winners in the final and the participation award winners in the preliminary.

1. **Miscellaneous**

Contact of the Organizing Committee

(1) Contact: Ms. Chen/Ms. Su (Nanning Science and Technology Bureau/Nanning Foreign Experts Affairs Bureau)

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E-mail：YZK5533963@163.com

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(2) Contact: Mr. Zhu (Nanning Association for Science and Technology)

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(3) Contact: Ms. Qu (Nanning Foreign Affairs Office)

Tel: +86 771-588-9043

Attachment: 1. Competition Schedule

2. Extract of the Innovation and Entrepreneurship Policies in

Nanning

3. List of Materials Submitted

4. Business Plan Template

5. Application Form for 2020 Nanning International Elite

Innovation and Entrepreneurship Competition (online entry form)

Organization Department of CPC Nanning Committee

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Nanning Foreign Affairs Office

 September 7, 2020

**Attachment 1**

**Competition Schedule**

| **Time** | **Content** | **Remarks** |
| --- | --- | --- |
| August | Preparation |  |
| August-October | Promotion and training |  |
| around September 7 | Competition launch, invitation to competition issued | Launch ceremony & the training session is held |
| Before October 8 | Projects soliciting | Entry via official website |
| Before October 9 | Qualification verification |  |
| Before October 12 | Project screening and shortlisting candidates for the preliminary | Screening via official website |
| October 13 | Training for road show | Online training |
| October 17-18, TBC | Preliminary in Shenzhen and Beijing | Online and offline |
| October 19-20 | Candidates entering the final will be announced |  |
| October 30, TBC | Final (held concurrently in four different groups) | Online and offline |
| Time to be confirmed | 1.Awards ceremony |  |
| 2.Matchmaking and innovation talk | Including “cloud matchmaking” |
| 3.City tour, in particular the innovation park, talents apartment building and the preferential policy briefing |  |
| Starting from November 1 | Follow up the project launch, and start the regular talents & projects screening | Register at any time, running online road show |

**Attachment 2**

**Extract of the Innovation and Entrepreneurship Policies in Nanning**

**1. Talents introduction**

(1) For top talents: Top talents like academicians from China or the developed countries, winners of the top international science & technology awards, winners of China’s top science & technology award introduced to Nanning can be granted 10 million RMB of research subsidy. The quasi academicians are offered 5 million RMB of research subsidy.

(2) For pioneers in innovation and entrepreneurship: The recognized pioneers and the teams in the “Yongjiang Program” will be granted 500,000 RMB-5 million RMB based on the deliberation of the judging panel. A maximum of 10 million RMB will be granted to those world-class teams whose achievements lead the industrial development and significantly impact social and economic fronts.

(3) For new industrial technology research institutes: Government will serve as an “angel investor” for a new industrial research institute with a business operation model. A maximum of 40 million RMB will be funded if government serve as a shareholder, and a maximum of 20 million RMB if government isn’t a shareholder.

(4) For distinguished experts: international and domestic talents are welcome to conduct science projects in key enterprises in Nanning. Each expert is granted a maximum lump-sum research fund of 200,000 RMB during his/her tenure, 100,000 RMB annual job subsidy (after-tax) and 50,000 RMB bonus for his/her scientific research team (after-tax).

(5) Investment attraction incentive: A maximum of 500,000 RMB reward will be given to those outstanding talents with Guangxi origin and others who launch or help launch projects in Nanning.

(6) Rewards for talents introduction: Organizations (including enterprises, public institutions or human resources service agencies) which recommend and help introduce talents to work full-time in Nanning (recognized as Category C in Nanning high-level talents list) can be given 50,000 RMB to 1 million RMB as a reward.

**2. Housing Support**

(1) Housing subsidies for first-time buyers: The high-level talents in Nanning can receive a housing purchase subsidy if he/she is the first-time buyer in Nanning. Those recognized as the category A, B, C, D, E in the Nanning high-level talents list can be granted 2 million RMB, 1.2 million RMB, 600,000 RMB, 400,000 RMB and 200,000 RMB respectively.

(2) Talents apartments: The high-level talents can apply for renting the apartments for high-level talents in Nanning (apartment size: 77 m2-127m2) and enjoy relevant favorable policies. The qualified young people in the team can apply for renting the human resources apartments.

(3) Housing provident fund loan: Category A and B talents in the list can receive 4 times of the maximum loan amount if they are the first-time home buyers using the housing provident fund. Category C talents can receive twice the maximum loan amount, and the category D and E talents can receive 1.5 times of the maximum loan amount.

(4) Living subsidy: A young person will be granted living subsidy provided that he/she is newly introduced to an enterprise/institution in a key industry/project/field and has sign a 3-year contract with the said enterprise/institution. Those with doctor degrees or who are equivalent to associate professors will be subsidized with a maximum of 250,000 RMB; those with master degrees, the title of senior technicians or who are equivalent to lecturers will be subsidized with a maximum of 100,000 RMB; those with bachelor degrees, the title of technicians, or who are equivalent to assistants will be subsidized with 10,000 RMB.

(5) Tuition fee reimbursement: The tuition fees of fresh college graduates can be reimbursed if he/she is studying in the universities in the “double first-class” list or majoring in first-class disciplines. A maximum of 8,000 RMB per year for undergraduates and 12,000 RMB per year for graduates respectively during their school years.

(6) Children’s education: children of the recognized high-level talents at the compulsory education level can be enrolled/transferred to the schools nearest to their residence.

(7) Privileged medical service: Those recognized as the category A/B/C talents in the high-level talents list can enjoy the privileged medical service such as 24-hour reception at designated hospitals and free medical examination.

**3. Innovation and Entrepreneurship**

(1) Rental subsidy for start-up business: The enterprise, within the 2 years since its establishment, and in the third year, can be subsidized with a maximum of 30 RMB and 15 RMB per square meter per month respectively for the business space of less than 500 square meters.

(2) For those launched in Nanning Overseas Talents Offshore Innovation and Entrepreneurship Base, a maximum of 100,000 RMB can be subsidized based on the total value of the imported work equipment.

(3) R&D investment awards. Basic awards are calculated in stages according to the company’s R&D expenditure in the previous year on an accumulative basis. The part that does not exceed 10 million RMB (including) shall be accounted for at 4% of the expenditure; the part exceeding 10 million RMB but less than 50 million RMB (including) shall be accounted for at 3% of the expenditure; the part exceeding 50 million RMB but less than 100 million RMB (including) shall be accounted for at 2% of the expenditure; the part above 100 million RMB is accounted for at 1% of the expenditure. The basic awards for a single enterprise during the year shall not exceed 3 million RMB. When the total budget of the financial awards meets the total basic awards, requirement incremental rewards will be given based on a certain percentage of the company’s previous year’s R&D expenditure (gazelle enterprises, enterprises above designated size, high-tech enterprises are 15%, high-tech SMEs are 10%, and other enterprises are 5%). The incremental awards for a single enterprise during the year shall not exceed 1.5 million RMB.

(4) Pre-funded Science and Technology Project: Significant projects can receive subsidy of 1-3 million RMB and key R&D programs receive no more than 500,000 RMB if they are the key science projects listed in Nanning Science Project Application Guideline.

(5) Post-funded Science and Technology Project: The enterprises are responsible for investing on new products R&D, cultivation of new varieties, technology transfer, commercialization, capacity building of innovation platform before they are qualified to receive a maximum subsidy of 500,000 RMB.

(6) Innovation vouchers scheme: Small and medium-sized enterprises and innovation teams are welcome to use the innovation vouchers to buy services such as testing, experiment, cooperative R&D, design and sci-tech consultation. A subsidy proportional to the contracted amount is available. The maximum subsidy for an enterprise and an innovation team should be no more than 100,000 RMB and 50,000 RMB respectively.

(7) Science insurance subsidy: Enterprises who buy the types of insurance stipulated in the *Regulations on the Fund Management of the Sci-tech related Subsidy in Nanning* will be reimbursed with 30%-70% of the premium. The maximum amount for one enterprise should be no more than 250,000 RMB.

1. **Policies for Overseas Talents**

(1)Talents recognized as high-level international talents working in key areas and key projects can enjoy the following policies:

1. Talents working full time in Nanning and recognized as Urgently-Needed International Talents can apply for an annual allowance for a maximum of 5 years. The allowance will be 20% of annual salary given by the employer and the total amount of allowance will not exceed 200,000 RMB.

b.Talents working in a flexible way in Nanning with salary over 50,000 RMB and recognized as Urgently-Needed International Talents can apply for allowance equal to 20% of actual pay given by the employer. Allowance can only be applied for a maximum of 5 years and the total allowance given will not exceed 100,000 RMB.

(2)Subsidy will be granted to those introduced talents who have good performance working in Nanning.

a. The overseas talent who is listed as a national talent or receives national honor will be granted 200,000 RMB. Those listed as a provincial talent or receives provincial honor will be granted 100,000 RMB.

b.The introduced overseas talent who wins the first or the second prize at the national/provincial scientific projects contest as the first accomplisher will be granted 200,000 RMB.

(3)If the introduced overseas talent is in charge of key scientific projects in Nanning, a subsidy of no more than 2 million RMB can be granted after deliberation.

(4)The post doctorate working at the postdoctoral research station can be granted a lump-sum allowance of 100,000 RMB and the service time in the station can also be regarded as a part of the overall service time in his/her career.

1. Foreigners with non-working visas or introduced from other domestic cities can submit the *Application Form for Foreigner’s Work Permit* in Nanning after the confirmation of the employers.

(6)The public security department should help the qualified overseas talents, their spouses and under-aged children with the application for the Foreign Permanent Resident Card. The public security department should replace the original visa with the R-visa (talent visa: validity of 5 years and stay period of no more than 180 days) for those qualified introduced foreign talents with the approval of Nanning Human Resource and Social Security Bureau.

(7)We can assist the overseas talents with Chinese nationality who are willing to move to Nanning in going through all the formalities for himself/herself, the spouses and children.

(8) The employer of the introduced talent should assist in securing a job for the talent’s spouse. For those who cannot do so should ask the relevant city-level department to recommend the spouse for a job.

**5. Financial Support**

 (1) Nanning Angel Investment Fund amounts to 200 million RMB in total, with 50 million RMB for the first phase. It focuses on supporting and serving the development of our city’s talents innovation and entrepreneurial enterprises that are in the start-up and growth stage. It is also committed to solving financing difficulties for enterprises in the initial stage to promote scientific and technological achievements transformation and incubation.

(2) Encourage equity investment companies or commercial venture capital funds registered in Nanning and Asset Management Association of China to conduct equity investment in talents innovation and entrepreneurial enterprises. If the investment is the enterprise’s first round of financing and the investment period is not less than two years, the equity investment enterprise or fund management institution will be given a risk reward of 5% of the actual investment amount, and the maximum reward for a single institution that year will not exceed 300,000 RMB.

(3) If limited partnership venture capital enterprise adopts equity investment to invest in a venture enterprise that is not listed and meets the requirements of a small and medium-sized high-tech enterprise for 2 years (24 months), the legal person partner of the limited partnership venture capital enterprise may enjoy the deduction of taxable income from the limited partnership venture capital investment enterprise at 70% of the investment in unlisted small and medium high-tech enterprises. If the taxable income is insufficient for deduction in the current year, it can be carried forward in subsequent tax years.

(4) In terms of talents innovation and entrepreneurial enterprises that have successfully attracted investment from equity investment companies or commercial venture capital funds registered in Asset Management Association of China, Nanning Venture Capital Guidance Fund, Small, Medium and Micro Enterprise Incubation Funds, and Angel Investment Funds can give them priority in allocating venture capital. The specific investment ratio and amount shall be implemented in accordance with the *Nanning Venture Capital Guiding Fund Management Measures*(Nanning Municipal Government Office [2020] No. 46) and the *Nanning Angel Investment Fund Management Interim Measures* (Nanning Financial Work Office [2019] No.100).

(5) In terms of talents innovation and entrepreneurial enterprises listed on Shanghai and Shenzhen stock exchanges and overseas stock exchanges, the maximum subsidy for listing shall not exceed 5 million RMB. In terms of talents innovation and entrepreneurial enterprises that are successfully listed on the New Third Board, the maximum subsidy for listing shall not exceed 1 million RMB. In terms of talents innovation and entrepreneurial enterprises that issue bond financing instruments such as enterprise bonds and corporate bonds, the maximum subsidy for issuing bonds shall not exceed 1 million RMB.

**Attachment 3**

**List of Materials Submitted**

Please visit the official website of the Competition (<http://www.nieiec.com/>) or the website of Nanning Science and Technology Bureau (<http://kjj.nanning.gov.cn/>) to enter the competition. ★ is the material required to submit while others are optional.

★1. Application Form for 2020 Nanning International Elite Innovation and Entrepreneurship Competition (online entry form).

★2. Business Plan (upload the attachments to the official website. files for roadshow should be in PDF format).

★3. Scanning copy of ID and Individual information page in passport of the team manager. Chinese translation is required for those not written in English (PDF format, please upload the attachments to the official website).

★4.Scanning copy of the highest degree of the team manager acquired. (PDF format, please upload the attachments to the official website)

★5. Scanning copy of ID and Individual information page in passport of the key member and the highest degree he/she acquired overseas. Chinese translation is required for those not written in English (PDF format, please upload the attachments to the official website) .

6.Detailed project introduction and feasibility study (in PDF format are required, please upload the attachments to the official website).

7.Patent/drug production approval number and other proof of IPR are required. Participant who has only a part of the intellectual property right shall submit the authorization to participate in the competition by other co-owners. (PDF format, please upload the attachments to the official website)

8.Proof materials for awards and achievements acquired by the participant (PDF format,please upload the attachments to the official website).

9.Proof materials for work experience and achievements acquired by the key member (PDF format,please upload the attachments to the official website)

10.Agreements between the participant and intended investors/cooperators or other proof (PDF format,please upload the attachments to the official website)

11.Materials that help show participant’s ability (PDF format,please upload the attachments to the official website)

**Attachment 4**

**Business Plan Template**

 (for reference only)

| **No.** | **Item**  | **Business Plan**  | **Page of road show PPT (for reference)** |
| --- | --- | --- | --- |
|  | Background | 1)Introduce existing problems in the industry and the specific solution.2)Introduce the application of your product in narrative words so that business outsiders can easily understand the shortcomings of the product or service, and assess the seriousness of the problem with specific data.  | 1 |
|  | Industry and market | Introduce the existing market and intended market size, market driver and development trend (focusing on the large scale and rapidly growing industries; cite data released by credible research institute; show in diagrams or charts. | 1 |
|  | product and solution | Introduce what your company/program is going to deal with, (product or service),what the advantages, features, innovation and core competitiveness are, and how to resolve the problems in this industry.1)Program feasibility. Only show how the program works, why it is feasible, and how it can benefit the customers (with comparative figures before and after application of the product). It is not necessary to provide too many technical specifications of the product. | 1-2 |
| 2)Project features. Introduce the specific application scenario, purpose and problems to be solved of the product. (avoid being too general, introduce solutions for problems in just 1-2 specific areas and clarify the target customers, channels and revenue model.)  | 1-2 |
| 3)Show the IPR reserved or in application with charts or pictures of patent certificates. 4)Features and advantages of the patent technology. Explain why this project excels the others.  | 1 |
|  | Industry and market | 1)Analyze competitors in the same trade by comparing the advantages and disadvantages with diagrams or charts (select similar products by 2-3 well-known enterprises in the industry) . | 1 |
| 2)State whether there are derivative product lines besides the mainstream product and what new fields the product can be potentially applied to.  | 1 |
|  | Business model and operation plan | 1)Show feasibility of the business model. State how it profits, unit price,market size; operation plan and development goals (including short-, medium- and long- term goals in different sectors).2)Explain the feasibility of the business model. Listing five existing major clients (at least 5 top-level representatives in the industry); pictures of cooperation intent letter, contract clauses abstracts or related authorization letters are accepted.3)Elaborate on the innovativeness of the business model in comparison with traditional models or the ones of competitors in the same trade. | 2 |
|  | team | Background of the key team members: name, title, education background, related work experience, successful business and management experience; show to the judges that you are professional; not too many consultants. | 1-2 |
|  | operation and future development | 1)Project development (product, R&D, production, marketing, business growth and sales, illustrated with data).2)Future strategy (not limited to R&D, production, marketing and sales). | 1 |
| 8. | Finance analysis | Show the major operation data of the enterprise in tables (revenue, gross profit, R&D investment), including figures of the financial statements of the previous three years and the finance prediction of the next three years (with solid basis and specific calculation reference). | 1-2 |
| 9 | financing plan | 1)previous equity structure and financing situation.2)If external financing is needed, financing goal and demand (company valuation, financing expectation, financed amount and ratio of share transfer) and capital usage (marketing, R&D, staffing should be included in the plan); withdrawal plan of external investors.3)if financing not temporally needed, please state the source of funding and its feasibility. (Financing plan and share transfer can be illustrated with existing shareholding structure in pie chart.) | 1-2 |

Note: Business plan shall clearly illustrate the project for the reference of experts in the projects screening, the preliminaries and the final; the road show PPT must be provided for the screening, preliminaries and the final. There will be 10 minutes for the road show and 7 minutes for Q&A with the judges.

**Attachment 5**

**Application Form for 2020 Nanning International Elite**

**Innovation and Entrepreneurship Competition**

**Instructions：**

1. Please fill in the application form in Chinese or English (please use Chinese if possible); “★” mark in the form means mandatory information.

2. The participants should own all of the intellectual property rights of the project and has no related disputes. The participant who has only a part of the intellectual property right shall submit the authorization to participate in the competition by other co-owners. 2019 Nanning International Elite Innovation and Entrepreneurship Competition is not responsible for any intellectual property disputes caused by the application materials.

3. Participants understand and agree to submit relevant project materials to the organizing committees, judges and government agencies in Nanning. The applicants are responsible for the confidentiality of the materials submitted. The organizing committee of the competition will not be held liable for any technology leaks caused by the applicant’s improper handling.

4.All participants should understand and consent to the above-mentioned articles before proceeding with filling in the form.

|  |  |  |
| --- | --- | --- |
| ★Project | Project name | Chinese name |
| English name |
| Industrial field | □Electronic information□Advanced manufacturing□Biology, medicine/pharmaceuticals and big health□Energy, material and chemical engineering |
| Whether the project submitted has received Nanning government's fund or the award of Nanning International Elite Innovation and Entrepreneurship Competition  | □Yes  | Please specify project name and year |
| □No |
| Recommended by any organization? | □Yes | Recommended Organization |
| Contact Person |
| Contact Information |
| □No |
| Preliminary Session at Which Division | □Shenzhen□Beijing□Online |
| Participants | ★Category of Participants | □Registered Enterprise □Group or Individual □If others, please specify |
| ★Name (also used in the award certificate) |  |
| ★Full ownership of the intellectual property right and no related disputes | □Yes□No |
| ★Participant who has only a part of the intellectual property right shall submit the authorization to participate in the competition by other co-owners | □Yes□No |
| Please upload your IP right document or the authorization of other co-owner to participate in **the** competition |
| Team leader | ★Name(Chinese/English) |  |
| ★Nationality |  |
| In which country/region (Hong Kong, Macao, Taiwan) have you stayed (unnecessary to fill in this column if not applicable to you) |  |
| ★ID or passport number |  |
| ★Current residence country & city | format: China- Beijing |
| ★Contact number |  |
| ★Email |  |
| ★Degree | Name of the university/college and major | Country | Degree |
|  |  | Bachelordegree |
|  |  | Master degree |
|  |  | Doctorate degree |
| ★Current affiliation |  |
| ★Title |  |
| ★Education background, work experience and achievements | no more than 500 words |
| Major members of the team | ★Name(Chinese/English) | ★Nationality | ★Current affiliation and position | In which country/region (Hong Kong, Macao, Taiwan) have you stayed (unnecessary to fill in this column if not applicable to you) | Education background, work experience and achievements |
|  |  |  |  | no more than 200 words |
|  |  |  |  |  |
|  |  |  |  |  |
|  |  |  |  |  |
| Basic information of the main member who has overseas background( for projects whose team leader has no overseas background） | Name(Chinese/English) |  |
| Nationality |  |
| In which country/region (Hong Kong, Macao, Taiwan) have you stayed (unnecessary to fill in this column if not applicable to you) |  |
|  ID or passport number |  |
| Current residence country & city | format: China- Beijing |
| Contact number |  |
| Degree | Name of the university/college and major | Country | Degree |
|  |  | Bachelor degree |
|  |  | Master degree |
|  |  | Doctorate degree |
| Current affiliation |  |
| Title |  |
| Education background, work experience and achievements | no more than 500 words |
| ★ Project description (please use a maximum of 1000 words to specify the characteristics, purpose, technical indicators, technical maturity, industrial prospects, personal contribution and team experience, financial analysis, etc.)  |
| ★Intellectual property right (New pages can be attached if there is not enough space) | Name  | Category (patent/drug production approval number/software copyright/ varieties examination and approval certificate/if others, please specify) | Country where it is registered | File number | Status (authorized/pending) | Owner |
|  |  |  |  |  |  |
|  |  |  |  |  |  |
|  |  |  |  |  |  |
|  |  |  |  |  |  |
| ★ Project launch format | □Self-funded  | Total investment： Ten thousand RMB |
| □Project collaboration  | □ Seek funding □ Seek technology collaboration□Technology as a form of capital contribution□Technology transfer or exploitation□ Academic and research□Others to specify |
| Financial data | 2020 | 2021 estimated | 2022 estimated | 2023 estimated |
| Revenue (ten thousand RMB) |  |  |  |  |
| Fund that needs to be financed ( ten thousand RMB) |  |  |  |  |
| Others that need to be specified or supported by the organizing committee |